### BOBBY L. RUSH

1ST DISTRICT, ILLINOIS

#### COMMITTEE ON ENERGY AND COMMERCE

SUBCOMMITTEES:

RANKING MEMBER, ENERGY COMMUNICATIONS AND TECHNOLOGY

**ASSISTANT WHIP** 



## CONGRESS OF THE UNITED STATES

House of Representatives Washington, D.C. 20515

Washington
2188 Rayburn House Office Building
Washington, DC 20515-1301

CHICAGO 11750 SOUTH WESTERN AVENUE CHICAGO, IL 60643-4732

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October 31, 2018

Mr. Brian Cornell Chairman of the Board and Chief Executive Officer Target Corporation 1000 Nicollet Mall Minneapolis, MN 55403

Dear Mr. Cornell:

I am writing to express serious concern and disapproval regarding your recent decision to close two Target stores in the City of Chicago. Your closure of these stores is a classic example of persistent disinvestment on the Southside of Chicago.

Both stores, located in the Chatham and Morgan Park communities, meet retail and grocery needs that are vital to the neighborhood residents who I represent. By closing them, your corporation is leaving a gaping hole of retail services as these communities have few options. The closest Target will now be five to six miles away. You are also creating a hardship for residents, many of whom are senior citizens and working families, who need retail options near their homes.

According to Tuesday's edition of the Chicago Tribune, your decision to close these stores, ... follows a rigorous annual process to evaluate the performance of every store in the portfolio and maintain the overall health of the business. So, according to Target Corporation, these stores are underperforming. However, in speaking with community leadership, elected officials, and in my own personal experience, there is no empirical evidence to suggest these sites are underperforming. In fact, they shared experiences with me that are quite the contrary. Residents described long lines and full parking lots, day and night, winter and summer, making your decision to close shocking and bewildering.

Additionally, the Chatham and Morgan Park neighborhoods have very longstanding, strong community leadership and business associations that are eager to engage and capable of assisting your management in addressing any existing business concerns. They are deeply disappointed and dismayed that the decision to close these stores was made without any conversation or notification of their leadership.

On behalf of my constituents, I strongly urge the postponement of the store closures and request a meeting with you, or your key designee, and the community leaders. I invite you to offer a presentation of the performance evaluation data for these stores; and encourage you to engage with the community to seek a course of action that leaves the stores open.

### BOBBY L. RUSH

1st District, Illinois

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Mr. Brian Cornell

As you know, Target Corporation states: Our purpose and values work together to foster connections and conversations both inside and outside our doors. I ask that you carefully contemplate this statement when taking this request under consideration.

Sincerely,

Bobby L. Rush Member of Congress

CC: Roxanne Austin

Douglas Baker, Jr.

Calvin Darden

Henrique De Castro

Robert Edwards

Melanie Healey

Donald Knauss

Monica Lozano

Mary Minnick

Kenneth Salazar

Dmitri Stockton